



26 November 2024

Mayor Guy Titus  
Board of Works and Public Safety  
10 South State St.  
Greenfield, IN 46140

Re: Award of Chlorine Supplier

Mayor and Board Members,

We have reviewed the quotes received from the three chlorine suppliers that were opened at the last Board of Works meeting. Since 2021 it has been our practice to make it available to the utility the ability to seek our chemical supply from the most economical sustainable sources possible. The following data table shows the costs breakdown for comparison:

Vendor	Price per pound	Fuel surcharges
Brenntag Mid-South	\$1.19	Included into the price/lbs
Water Solutions Unlimited	\$1.38	Included into the price/lbs
Alexander Chemical Corp	\$1.433	Included into the price/lbs

I request that the Board approve the award of all three chlorine quotes as submitted. Based on current pricing we will use Brenntag as the primary vendor. We will quarterly request any pricing changes from all three vendors and evaluate if a change is appropriate based off any changes in pricing or availability. This process allows us the maximum amount of flexibility and reliability moving forward.

I welcome any questions the Board may have on this request.

Respectfully Submitted,

Charles Gill  
Water Utility Manager

cc: Jane Webb, Utility Coordinator  
Mitch Ripley, Human Resources Director  
Lori Elmore, Clerk-Treasurer