



May 14, 2024

Mayor Chuck Fewell  
Board of Public Works and Safety  
10 South State Street  
Greenfield, IN 46140

Re: Lift Station Replacement Pumps – Liberty Shores

Mayor and Board Members,

The pumps in the Liberty Shores lift station are in need of replacement. The current pumps are undersized for the amount of flow that the station currently receives and both pumps are at the end of their useful life, one has been in service for nearly 25 years and the other is a backup pump that we installed when one of the original pumps failed. Xylem Water Solutions provided the attached quote for replacement Flygt pumps. They have recommended increasing the size of the pumps in order to be able to handle the current and future flows to the station. The total cost of the pumps, including freight, is \$44,114.80. We may also need to replace some of the electrical components in the control panel since the size of the pumps will be increased in order to handle the current flows to the lift station, but this is work that can be done by our staff.

At this time, I am requesting that the Board approve the purchase of 2 Flygt pumps from Xylem Water Solutions in the total amount of \$44,114.80. A copy of the quote has been included for your review. Please let me know if you have any questions or need any other information at this time.

Best Regards,

A handwritten signature in blue ink, appearing to read "Nicholas Dezelan".

Nicholas Dezelan, CHMM, ASP  
Wastewater Utility Manager

Cc: Scott Evans – Collection System Foreman



**Xylem Water Solutions USA, Inc.  
Flygt Products**

May 3, 2024

7615 West New York Street  
Indianapolis, IN 46214  
Tel 317/273-4470  
Fax 317/273-4480

GREENFIELD WSTWTR UTLTY  
809 S STATE ST  
GREENFIELD IN 46140-2537

Quote # 2024-IND-0317  
Project Name: Greenfield  
Job Name: 3153 Flygt

Xylem Water Solutions USA, Inc. is pleased to provide a quote for the following Flygt equipment.

**3153 Flygt**

Qty	Description
2	3153.185-0252 Flygt Model NP-3153.185 4" volute Submersible pump equipped with a 230 Volt / 3 phase / 60 Hz 15 HP 1750 RPM motor, 464 impeller, 1 x 50 Ft. length of SUBCAB 4G10+S(2x0,5) submersible cable, FLS leakage detector, volute is prepared for Flush Valve

**Total Price \$ 42,067.80**

**Freight Charge \$ 2,047.00**

**Total Price \$ 44,114.80**

**Terms & Conditions**

This order is subject to the Standard Terms and Conditions of Sale – Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xylem.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

**Freight Terms:** 3 DAP - Delivered At Place 08 - Jobsite (per IncoTerms 2020)  
See Freight Payment (Delivery Terms) below.

**Taxes:** State, local and other applicable taxes are not included in this quotation.

**Back Charges:** Buyer shall not make purchases nor shall Buyer incur any labor that would result in a back charge to Seller without prior written consent of an authorized employee of Seller.

**Shortages:** Xylem will not be responsible for apparent shipment shortages or damages incurred in shipment that are not reported within two weeks from delivery to the jobsite. Damages should be noted on the receiving slip and the truck driver advised of the damages. Please contact our office as soon as possible to report damages or shortages so that replacement items can be shipped and the appropriate claims made.



**Terms of Delivery:** PP/Add Order Position

**Terms of Payment:** 100% N60 after invoice date.

Xylem's payment shall not be dependent upon Purchaser being paid by any third party unless Owner denies payment due to reasons solely attributable to items related to the equipment being provided by FLYGT.

**Validity:** This Quote is valid for thirty (30) days.

**Schedule:** Delivery lead times are 4-6 weeks after receipt of submittal approval and order acceptance.

**COVID 19:** Delivery lead-times may be impacted by the current COVID-19 virus pandemic relative to transportation logistics.

**Exclusions:** This Quote includes only the items listed specified above.

Thank you for the opportunity to provide this quotation. Please contact us if there are any questions.

Sincerely,



Sean Hopper  
Service Technician

Cell: 317-515-8264  
sean.hopper@xylem.com

Jamie Priola  
Customer Support Specialist  
Phone: 980-375-6094

jamie.priola@xylem.com



**Customer Acceptance**

This order is subject to the Standard Terms and Conditions of Sale – Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xyleminc.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

A signed copy of this Quote is acceptable as a binding contract.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

Quote #: 2024-IND-0317  
Customer Name: GREENFIELD WSTWTR UTLTY  
Job Name: 3153 Flygt  
Total Amount: \$ 42,067.80  
(excluding freight)

Signature: \_\_\_\_\_ Name: \_\_\_\_\_  
(PLEASE PRINT)

Company/Utility: Greenfield Wastewater Utility PO: \_\_\_\_\_

Address: 809 South State Street Date: \_\_\_\_\_

Greenfield, IN 46140 Phone: 317-477-4360

Email: ndezelan@greenfieldin.org

Fax: \_\_\_\_\_





## Introducing the Xylem Preventative Maintenance Agreement

Don't forget to protect your new assets

Thank you for considering Xylem for your pumping equipment needs. We appreciate the significance of your purchase decision and want to ensure you get the most out of your investment. The most cost-effective way to do this is to sign-up for a preventative maintenance agreement (PMA) that we tailor to your specific requirements and budget. A Xylem PMA offers a proven method to extend your equipment life, prevent expensive repairs and minimize unplanned failures. It's also ensures you remain in compliance with environmental, health and other government regulations – critical to maximizing operation uptime.

### Our Flygt Gold PMA Includes:

- One scheduled preventative maintenance service visit with multi-point inspection, 12 months after purchase and discounted access to Xylem's rental fleet
- An additional 12-month warranty when purchased with your new or replacement Flygt pump(s)
- The option to renew annually or on a multi-year basis following the first service visit
- Priority service on repairs and field service calls

*\* Flat-Rate Pricing is available for new and replacement Flygt models 3069, 3085, 3102, 3127, 3153, 3171, 3202, 3301 & 3315 starting at \$500 per pump.*

Multi-year PMA packages are available as well.  
Contact your Xylem Sales Representative today for more information.

Visit our [PMA site](#) for more info

**xylem**  
Let's Solve Water



## Introducing the Xylem Preventative Maintenance Agreement

Don't forget to protect your new assets

Thank you for considering Xylem for your pumping equipment needs. We appreciate the significance of your purchase decision and want to ensure you get the most out of your investment. The most cost-effective way to do this is to sign-up for a preventative maintenance agreement (PMA) that we tailor to your specific requirements and budget. A Xylem PMA offers a proven method to extend your equipment life, prevent expensive repairs and minimize unplanned failures. It's also ensures you remain in compliance with environmental, health and other government regulations – critical to maximizing operation uptime.

### Our Flygt Gold PMA Includes:

- One scheduled preventative maintenance service visit with multi-point inspection, 12 months after purchase and discounted access to Xylem's rental fleet
- An additional 12-month warranty when purchased with your new or replacement Flygt pump(s)
- The option to renew annually or on a multi-year basis following the first service visit
- Priority service on repairs and field service calls

*\* Flat-Rate Pricing is available for new and replacement Flygt models 3069, 3085, 3102, 3127, 3153, 3171, 3202, 3301 & 3315 starting at \$500 per pump.*

Multi-year PMA packages are available as well.  
Contact your Xylem Sales Representative today for more information.

Visit our [PMA site](#) for more info

**xylem**  
Let's Solve Water